



## PARALEGAL BOOKKEEPING SERVICES FOR RESTORE HEALTH

Restore Health is a company that provides specialty medications to people in the healthcare industry, and they want to address concerns over the high level of lawsuits that is affecting the business. As a result, they have hired a legal department, which is designed to face these issues head-on. However, the employment of paralegal bookkeepers is too expensive. So, they have considered the possibility of outsourcing this part of the business to someone else in an attempt to cut costs.



### Challenge

One of the major challenges that Sidago faced when they were hired for this task was to find a way to cut operating costs. This is always a major concern, as both companies want to make money on the deal. At the same time, they don't want to sacrifice quality. This means that they need to hire qualified people at a reasonable rate.



### Solution

Sidago used a variety of employment resources to help them find the people that they needed. They received hundreds of applications, but each one was screened carefully. They looked at several different criteria – mainly things related to education and experience. The next big challenge was to train each new hire on the policies and procedures of the company, and they needed to do it in the most efficient way possible. After all, the sooner they would get them on the floor the better. Many of the new hires had several years of experience, so once they learned the company-specific procedures, they were able to do the job successfully. Hiring more experienced people proved to be an advantage, as it saved operating costs by almost half.



### Results

With the new paralegal bookkeeping team set in place by Sidago, Restore Health was able to meet the needs of its new legal department sooner than they had anticipated. They were able to put together an entire paralegal team in just a few short months. This has given them the legal protection they needed. And while no one has sued them yet, they are confident they will be prepared if that day should ever come.